1468 Green Mount Road
O’Fallon, IL  62269
(618) 624-9055
www.siba-agc.org
What is SIBA?

- Established in 1945 by 10 contractors
- Trade association for commercial contractors, affiliated with AGC of America, representing the southern most 39 counties in Illinois
- SIBA is a full service Association of the AGC serving contractors assisting in the areas of labor relations; safety; education; construction development; EEO; and representation with awarding agencies
- Today, SIBA has 446 members:
  - 72 General Contractors (Active);
  - 223 Subcontractors (Associate);
  - 151 Suppliers (Affiliate)
The purpose of the Southern Illinois Builders Association is to advance the construction industry by strengthening our members by enabling them to do collectively what they cannot accomplish on their own. We offer a full range of services and programs to provide value to our members as “the voice of the construction industry in Southern Illinois”.
What does SIBA offer?
Physical Plan Rooms

- Weekly Bidders News - tracks approximately 1,500 projects per year throughout Southern Illinois, Central Illinois & St. Louis Metropolitan Area

- Nightly Updates - provides up-to-date information on projects:
  - new projects;
  - new addenda;
  - new plan holders;
  - new low bids and awards

- 24 hour / 7 day a week access in both O’Fallon and Marion
Online Plan Room

www.sibaplanroom.com

➢ Ability to view plans, specifications, and addenda online
➢ Project tracking – set up filters to have notifications on projects of interest sent to your email, nightly
➢ Access to awarded and archived projects up to two years post-bid
➢ Statistical Research Center – Search bid, apparent low, award, and contact information
**Labor**

➢ Wage Rate Supplements to assure correct remittances of fringe benefit contributions

<table>
<thead>
<tr>
<th>CARPENTERS D.C. OF ST. LOUIS AND VICINITY</th>
<th>Zone 1&amp;2</th>
<th>B Hv Hy</th>
<th>X-5-4-18</th>
<th>N-SIBA</th>
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<td><strong>YEAR</strong></td>
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<td>5-4-11</td>
<td>5-2-12</td>
<td>5-5-13</td>
<td>5-5-14</td>
<td>5-3-15</td>
<td>5-1-16</td>
<td>5-7-17</td>
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<tr>
<td><strong>BASE</strong></td>
<td>$33.23</td>
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<td>$34.63</td>
<td>$34.97</td>
<td>$35.67</td>
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<td>$1.14 to be allocated</td>
<td>$1.12 to be allocated</td>
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<td><strong>HW</strong></td>
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<td>6.30</td>
<td>6.55</td>
<td>6.80</td>
<td>6.80</td>
<td>6.80</td>
<td></td>
<td></td>
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<tr>
<td><strong>PEN</strong></td>
<td>5.75</td>
<td>6.25</td>
<td>6.75</td>
<td>7.25</td>
<td>7.75</td>
<td>8.25</td>
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</tr>
<tr>
<td><strong>JTF</strong></td>
<td>.35</td>
<td>.40</td>
<td>.40</td>
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<td><strong>SICAP</strong></td>
<td>.15</td>
<td>.20</td>
<td>.20</td>
<td>.20</td>
<td>.20</td>
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<td><strong>CITF</strong></td>
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<td>.10</td>
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<td>.10</td>
<td>.10</td>
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<tr>
<td><strong>TOTAL</strong></td>
<td>$45.63</td>
<td>$47.13</td>
<td>$48.63</td>
<td>$49.72</td>
<td>$50.92</td>
<td>$52.09</td>
<td></td>
<td></td>
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<td><strong>&lt;DUES DED&gt;</strong></td>
<td>&lt;.83&gt;</td>
<td>&lt;1.02&gt;</td>
<td>&lt;1.21&gt;</td>
<td>&lt;1.40&gt;</td>
<td>&lt;1.43&gt;</td>
<td>&lt;1.45&gt;</td>
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<tr>
<td><strong>&lt;VAC DED&gt;</strong></td>
<td>&lt;$1.00&gt;</td>
<td>&lt;1.00&gt;</td>
<td>&lt;1.00&gt;</td>
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<td>&lt;.20&gt;</td>
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<tr>
<td><strong>F 2 or more</strong></td>
<td>1.50</td>
<td></td>
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<td><strong>GF</strong></td>
<td>2.00</td>
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<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
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<tr>
<td><strong>OT M-S 1.5</strong></td>
<td></td>
<td></td>
<td></td>
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<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>PREMIUMS</strong></td>
<td>See Contract</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>AREA</strong>: Zones 1 &amp; 2 consist of Madison, Jersey, Calhoun, Bond, St. Clair, Monroe, Randolph, Clinton, and Washington Counties in Illinois.</td>
<td></td>
<td></td>
<td></td>
<td></td>
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</table>
#### Labor (cont.)

- **Average Worker Cost in Southern Illinois**

**Effective September, 2017**

**MADISON-ST. CLAIR COUNTIES ILLINOIS (FAIRVIEW HEIGHTS, ILLINOIS)**

**AVERAGE CONSTRUCTION WORKER COST**

Example and rates are based on: one story structural steel building with bar joist; masonry walls; built roof; concrete foundation; concrete floor; wood partitions; sitework; conventional plumbing; electrical & HVAC. Workers compensation mod is 1.0.

<table>
<thead>
<tr>
<th>#</th>
<th>BRICK.</th>
<th>CARP.</th>
<th>CEMENT</th>
<th>ELECT.</th>
<th>I.W.</th>
<th>LABORER</th>
<th>O.E.</th>
<th>PLBR.</th>
<th>ROOFER</th>
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<tr>
<td>8</td>
<td>$33.15</td>
<td>$37.35</td>
<td>$33.90</td>
<td>$39.79</td>
<td>$32.25</td>
<td>$28.05</td>
<td>$37.70</td>
<td>$38.05</td>
<td>$32.00</td>
</tr>
<tr>
<td>M &amp; W</td>
<td>$8.75</td>
<td>$7.00</td>
<td>$9.35</td>
<td>$7.98</td>
<td>$9.71</td>
<td>$6.30</td>
<td>$12.35</td>
<td>$8.00</td>
<td>$9.00</td>
</tr>
<tr>
<td>Pension</td>
<td>$6.44</td>
<td>$9.25</td>
<td>$14.00</td>
<td>$9.85</td>
<td>$19.15</td>
<td>$13.53</td>
<td>$11.00</td>
<td>$6.00</td>
<td>$4.05</td>
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<tr>
<td>Annuity</td>
<td>$6.00</td>
<td>-----</td>
<td>-----</td>
<td>-----</td>
<td>$7.10</td>
<td>$4.56</td>
<td>$7.00</td>
<td>-----</td>
<td>$4.10</td>
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<tr>
<td>Appr./Trng.</td>
<td>$0.25</td>
<td>$0.50</td>
<td>$0.30</td>
<td>$0.70</td>
<td>$0.42</td>
<td>$0.80</td>
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<td>$0.39</td>
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<tr>
<td>Other</td>
<td>$0.75</td>
<td>$0.30</td>
<td>$0.10</td>
<td>$4.35</td>
<td>$0.25</td>
<td>$0.63</td>
<td>$0.20</td>
<td>$1.25</td>
<td>$0.08</td>
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<tr>
<td><strong>Subtotal (base &amp; fringes)</strong></td>
<td>$55.33</td>
<td>$54.40</td>
<td>$58.25</td>
<td>$62.68</td>
<td>$58.88</td>
<td>$53.87</td>
<td>$69.25</td>
<td>$55.30</td>
<td>$49.62</td>
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<tr>
<td><strong>FICA 7.65%</strong></td>
<td>2.53</td>
<td>2.86</td>
<td>2.59</td>
<td>3.04</td>
<td>2.47</td>
<td>2.15</td>
<td>2.88</td>
<td>2.99</td>
<td>2.45</td>
</tr>
<tr>
<td><strong>Ump. 60% &amp; 7.35% (Fed/IL)</strong></td>
<td>2.67</td>
<td>2.97</td>
<td>2.70</td>
<td>3.16</td>
<td>2.56</td>
<td>2.23</td>
<td>3.00</td>
<td>3.10</td>
<td>2.54</td>
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<tr>
<td>**<strong>Worker Comp (Rate Below)</strong></td>
<td>9.92</td>
<td>8.20</td>
<td>6.73</td>
<td>3.62</td>
<td>22.10</td>
<td>4.82</td>
<td>4.46</td>
<td>3.82</td>
<td>11.22</td>
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<tr>
<td><strong>Subtotal</strong></td>
<td>$70.45</td>
<td>$68.43</td>
<td>$70.27</td>
<td>$72.50</td>
<td>$86.01</td>
<td>$63.07</td>
<td>$79.59</td>
<td>$65.21</td>
<td>$65.83</td>
</tr>
</tbody>
</table>

**Contractors Should Review Individual Liability and Umbrella Insurance Rates with Provider**

- **Mobilization:** 3-5% of the Total Project Cost

**Terms and Conditions**

- Individual Job Overhead + Main Office Overhead + Profit are Added To Arrive At Total Cost

**Job O.H.**

- Job O.H. - Bonding; trailers; toilets; temporary power/water/fencing; barricades-roads; clean-up; permits special requirements (safety-scaffolding); scheduling (CPM); testing; winter protection; sales taxes; and equipment

**Main Office O.H.**

- Main Office O.H. - Legal; accounting; clerical; engineering; estimating; utilities; marketing, training & education, cost of plans and other costs.

**Profit**

- **Profit**
  - **Profit**
  - **Profit**
  - **Profit**
  - **Profit**
  - **Profit**
  - **Profit**
  - **Profit**
  - **Profit**
  - **Profit**

**Worker Comp Rates (Mod 1.0) Per $100/Payroll**

<table>
<thead>
<tr>
<th>Classification Code</th>
<th>5022</th>
<th>5403</th>
<th>5221</th>
<th>5190</th>
<th>5059</th>
<th>5221</th>
<th>6217</th>
<th>5183</th>
<th>5551</th>
<th>5535</th>
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<tbody>
<tr>
<td><strong>Profit</strong></td>
<td>$29.94</td>
<td>$21.96</td>
<td>$17.17</td>
<td>$9.11</td>
<td>$68.55</td>
<td>$17.17</td>
<td>$11.82</td>
<td>$9.78</td>
<td>$35.05</td>
<td>$14.79</td>
</tr>
</tbody>
</table>

* Unemployment is based on first $7,000 at .60% for federal and first $12,960 at 7.35% for state. (These rates will vary from contractor to contractor)
Labor (cont.)

Labor Bulletins

Southern Illinois Builders Association

IRONWORKERS LOCAL 392
On August 1, 2017, ironworkers Local 392 will receive an increase. As of 8/1/17, the base rate and fringes will be: Base $32.25; H&W $6.71; PEN $0.15; ANN $7.76; APPR - 22; IMPACT - 20; IAF - 05, which totals $58.86. <DUES> is <1.70%. <PAC> is <1.0%.<br>

Foreman: $2.00
General Foreman: $3.00
Overtime: M-S 1.5; Su/Ho 2.0

AREA: Bond, Clinton, Jersey, Madison, Monroe, Perry, Randolph, St. Clair, Washington and parts of Calhoun, Clay, Effingham, Fayette, Franklin, Greene, Jackson, Jefferson, Macoupin, Marion and Montgomery Counties.

BRICKMasons LOCAL 8
On August 1, 2017, Brickmasons Local 8 will receive an increase. As of 8/1/17, the base rate and fringes will be: Base $33.13; H&W $6.75; PEN $0.44; ANN $6.00; APPR - 22; IMI .55; MISI 15; ESAP .06, which totals $55.33. <DUES> is <1.94%.

APPRENTICE RATES

<table>
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<tr>
<th>Week</th>
<th>40% Apr</th>
<th>55% Apr</th>
<th>60% Apr</th>
<th>75% Apr</th>
<th>85% Apr</th>
<th>90% Apr</th>
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</thead>
<tbody>
<tr>
<td>BASE</td>
<td>13.28</td>
<td>16.57</td>
<td>19.86</td>
<td>23.12</td>
<td>26.38</td>
<td>30.64</td>
</tr>
<tr>
<td>H&amp;W</td>
<td>2.73</td>
<td>3.45</td>
<td>4.18</td>
<td>5.04</td>
<td>5.86</td>
<td>6.68</td>
</tr>
<tr>
<td>PEN</td>
<td>4.30</td>
<td>5.39</td>
<td>6.48</td>
<td>7.66</td>
<td>8.85</td>
<td>10.04</td>
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<tr>
<td>ANN</td>
<td>2.00</td>
<td>2.50</td>
<td>3.00</td>
<td>3.50</td>
<td>4.00</td>
<td>4.50</td>
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<tr>
<td>PEN &amp; APPR</td>
<td>——</td>
<td>——</td>
<td>——</td>
<td>——</td>
<td>——</td>
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<td>TOTAL</td>
<td>26.89</td>
<td>31.16</td>
<td>35.37</td>
<td>40.59</td>
<td>45.82</td>
<td>51.09</td>
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</table>

DUES: ——

Overtime: M-S 1.5; Su/Ho 2.0

AREA: Bond, Calhoun, Clinton, Fayette, Jersey, Madison, Marion, Southern ¼ of Macoupin, Monroe, Montgomery, St. Clair and Washington Counties.

12 COUNTIES SOUTHWEST ILL. LABORERS' D.C. SUPP. DUES/WORK ASSESSMENTS
In Labor News 8-17, the supplemental dues and/or work assessments for the individual locals in the District Council were not listed in the wage table provided. Below please find the rates for each individual local, which matches the information on the SIBA website.

LABORERS 44

<table>
<thead>
<tr>
<th>YEAR</th>
<th>8-1-16</th>
<th>8-1-17</th>
<th>8-1-18</th>
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<tr>
<td>BASE</td>
<td>$25.96</td>
<td>$25.76</td>
<td>$1.40</td>
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<tr>
<td>HV</td>
<td>6.20c</td>
<td>6.20c</td>
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<tr>
<td>PEN</td>
<td>12.44c</td>
<td>12.24c</td>
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<td>ANN</td>
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<td>IRNG</td>
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<td>.80w</td>
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<td>SICAP</td>
<td>1.06</td>
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<tr>
<td>LEUS-T</td>
<td>.534</td>
<td>.534</td>
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</tr>
</tbody>
</table>

TOTAL: 52.47 53.87 55.27

<Work Assessment> <4% of Base Rate> <4% of Base Rate>

L-BP: <1.05% <1.05%>

<DC Check Off>: <55% <55%>

*Work Assessments are to be paid to the Local in the area where work is performed.

Foreman: 50
Nonworking Foreman: 1.00
General Foreman: 1.50

C. Central Laborers' Fringe Benefit Funds
PO Box 1267
Jacksonville, IL 62651-1267
(217) 243-8521; FAX: (217) 245-1293

Southwestern Illinois Laborers' District Council LEICET
20 Bronze Point
Swansea, IL 62226
(618) 234-2734; FAX: (618) 234-2721

Southwestern Illinois Laborers' Annuity Fund
102 N. 17th Street
Belleville, IL 62222
(618) 233-4121; FAX: (618) 233-4737

Laborers Local 44
1350 Lebanon Road
Collinsville, IL 62234
“Audit Guidelines” to members facing fringe benefit compliance audits

Assistance in collective bargaining negotiations:
- Termination of contract letters;
- Termination of fringe benefit contribution letters;
- Procedures for completing FMCS F7 form;
- Delegation of representation & authorization;
- Informational meetings

Representation on fringe benefit funds

Assistance in resolving jurisdictional disputes and contract interpretations
Legislative

➢ Member of Illinois Construction Industry Committee (ICIC) along with 10 other associations

➢ Successfully repealed the Structural Work Act and continually make sure that this law is never reinstated

➢ Working to reform the workers compensation system

➢ Proactively pursuing legislation that would benefit the construction industry

➢ Actively participating in efforts to elect legislators to the Illinois General Assembly who are sensitive to needs of business generally and construction industry specifically

➢ Created SIBA PAC Fund in 2013
SIBA Directory & Sourcebook

- Alphabetical Listings for Active (general contractors), Associate (sub-contractors), and Affiliate (supplier, service providers) Members
- Listings include information on key individuals in each firm, and detailed company profiles along with full company contact information
- Listings by Construction Specifications Index (CSI) & National American Industry Classification System (NAICS)
- Full list of Association committees and Board of Directors
- Fringe Benefit Funds, Unions, and Government Agencies
- Excellent Advertising Opportunity – ads start as low as $270
Social Events

➢ Spring Industry Reception – April 16 - Postponed
➢ Golf Outings – Southern: ????
  Metro: May 20
➢ Indian Summer Get Together – September 9
➢ Shooting Event – September 24
➢ SIBA 75\textsuperscript{th} Anniversary Celebration – October 29
Workshops, Seminars, and Lunch & Learns designed to keep you and your employees informed:

- Multi-Employer Pension Plan Law;
- Safety Resources;
- Identity Theft;
- Cloud Computing;
- Managing Construction Risks Through Insurance And Indemnity;
- Taft Hartley Funds;
- Succession Planning;
- Labor Update;
- National Maintenance Agreements;
- Defending and Winning OSHA Inspections;
- Cash Flow Management;
- Construction Quality Management (CQM);
- Project Manager Development Program (PMDP);
- Supervisory Training Program (STP)
Education (cont.)

➢ Representation on Joint Apprenticeship Committees
➢ Working in consultation with Apprenticeship programs
➢ Promotion of SWIC’s CMT program
➢ Work on behalf Construction Tech (SIUC) to CMT at John A. Logan
➢ Work with Advisory Committees at SIUE, SWIC, and John A. Logan and Kaskaskia College
Leadership Development Council

➢ The Mission of the Leadership Development Council is to provide opportunities that promote the active involvement of the associations emerging leadership in the construction industry and the SIBA community. The LDC strives to empower members to interact and exchange ideas, build strong personal and business relationships within the industry, and boost awareness and input for the services, support and networking provided to SIBA members now and in the future.
Southern Illinois Construction Advancement Program
What is SICAP?

- Industry fund founded in 1990
- Improve/advance interests for the common good of commercial construction in Southern Illinois
- Sole funding from employer contributions of 10-cents-per hour from:
  - Carpenters District Council of Greater St. Louis & Vicinity;
  - Southern & Central Illinois Laborers District Council;
  - Southwestern Illinois Laborers’ District Council;
  - Plasterers & Cement Masons’ Local #90;
  - Plasterers & Cement Masons’ Local #143;
  - Painters District Council #58;
  - Operating Engineers’ Local #520
Objectives

➢ Improving Public Relationships and Market Development
➢ Promoting Safety & Accident Prevention
➢ Providing Education & Training Information
➢ Working for the common good of the construction industry
➢ Assure the impetus needed for the region’s continuing & long-term economic development
Safety

- Two fully equipped vehicles available for safety meetings and on-site “Tool Box Talks”
- Classes include:
  - OSHA 10 & 30;
  - First Aid/CPR/Bloodborne Pathogens;
  - MSHA;
  - Excavation/Confined Space;
  - Corps of Engineers Construction Quality Management;
  - Corps of Engineers 24 Hour Fall Protection Training;
  - Hazwoper 40 Hour
  - AGC Safety Management Training
Safety (cont.)

- Hard Hat Reimbursement Program; SICAP reimburses any SIBA Active or Associate member or SICAP contributor $7.50 per hard hat purchased ($750 yearly max)
- SIOSH / SAFETYCON Day
Outreach Efforts

- Career Expos: Metro – 1,400 students, 13 crafts participating; Southern – 628 students, 8 crafts participating
- On-site Tool Box Talks
- Youth Build Programs
- Highway Construction Careers Training Program (HCCTP)
- Economic/Construction Development: Leadership Council of Southwestern Illinois; St. Louis Regional Chamber; Scott Air Force Base
Meet the staff

Donna Richter
Chief Executive Officer
dmr@siba-agc.org

John Holt
Sr. Director of Safety & Education
safetydept@siba-agc.org

Shari Schutzenhofer
Administrative Asst.
sicap1@siba-agc.org

Melissa Hamilton
Administrative Assistant

Stefanie Proffitt
Administrative Assistant

Logan Ankeny
Administrative Assistant

Jessica Kile
Receptionist